

INSPECTION TIPS FOR HOMEOWNERS



Having a home inspected is like giving it a physical exam. Even if you don't have immediate plans to buy or sell, having your home regularly inspected can help maintain the health of your investment.

Experts suggest getting a home inspection every 10 years. The inspection can serve as a home maintenance guide and identify any problems that have surfaced since your previous inspection. If you are planning to sell, you have an opportunity to make necessary repairs before putting the house on the market.

Hire an experienced and professionally trained inspector and ask about their credentials. Many inspectors belong to a professional association, such as National Association of Home Inspectors (NAHI) or the American Society of Home Inspectors (ASHI), and adhere to a code of ethics and industry standards for home inspections.

Review sample inspection reports from several firms. Make sure the report is easy to understand and provides a clear explanation of the inspector's findings. Ask questions throughout the inspection to learn as much as possible about the home. Knowing that your home is in good health can bring peace of mind.



CRS: EXPERIENCE YOU CAN COUNT ON

The decision to buy or sell a home is fraught with personal choices. Working with an experienced agent you can trust can ease your mind. But how do you know you've found the right one?

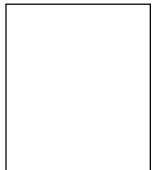
Many agents are eager to work with you, but only an agent who is a Certified Residential Specialist (CRS) can provide the expertise to guide you through the transaction. A CRS is a proven leader in residential real estate who belongs with the top four percent of all agents in the country. CRS agents have a high volume of transactions and advanced training in areas such as business planning, real estate investing, marketing and technology. CRS agents offer years of experience, demonstrated success and professional advice to help you make smart decisions about buying or selling your home. A CRS must also maintain membership in the NATIONAL ASSOCIATION OF REALTORS® and abide by its Code of Ethics.

With so much at stake in the fast-paced and competitive real estate market, you know you are in good hands when you work with a CRS designated agent.



Do you know someone who is thinking about buying or selling a home? Please mention my name.

This newsletter is for informational purposes only and should not be substituted for legal or financial advice. If you are currently working with another real estate agent or broker, it is not a solicitation for business.



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