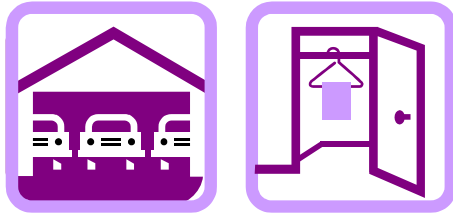
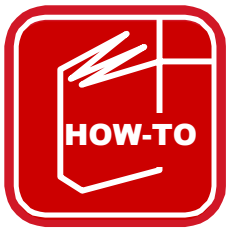


# The Comforts of Home



Home buyers want more space, and that extends to their garages too. According to NAR's 2007 Profile of Buyers' Home Feature Preferences, 57 percent of home buyers said an oversized garage with space for two or more vehicles was considered "very important" compared to 41 percent in 2004. Other desired features include:

- Air conditioning (75 percent)
- A walk-in closet in the master bedroom (53 percent)
- Cable-ready (46 percent)
- Hardwood floors (28 percent)
- Granite countertops (23 percent)



## A VISUAL GUIDE TO HOME REPAIRS

A new how-to book, *How Your House Works*, provides the answers to many of the questions many homeowners ask when

faced with repair or remodeling projects. **Author Charlie Wing**, a renowned home improvement expert who has written more than 20 books, uses transparent, cross-section drawings to show how things are put together, how they function, and what to check if they don't work. The easy-to-use guide helps readers quickly assess a problem, tackle simple repairs and ask the right questions when hiring a contractor or repairman.



## Work With a Proven Leader

Buying a home is one of the biggest and most emotional decisions you will ever make. So it's important to work with someone who can provide sound advice and a steady, guiding hand when you need it. That's why a CRS agent is the best person for the job.

A Certified Residential Specialist (CRS) is among the top four percent of all agents in the country. CRS agents have achieved a high volume of transactions and advanced training in areas such as business planning, real estate investing, marketing and technology. They must also maintain membership in the NATIONAL ASSOCIATION OF REALTORS® and abide by its Code of Ethics. A CRS agent is a proven leader with years of experience, demonstrated success and professional advice to help you make smart decisions about buying or selling your home. Why work with anyone else when you can work with a proven leader?

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Do you know someone who is thinking about buying or selling a home? **Please mention my name.**

This newsletter is for informational purposes only and should not be substituted for legal or financial advice. If you are currently working with another real estate agent or broker, it is not a solicitation for business.

For the first caller, I will give you a copy of "How Your House Works" by Charlie Wing

